



Options and Industry Solutions

Reporting and productivity solutions for Sage Accpac ERP.

Order before
June 30, 2008, and
SAVE UP TO 20%
See inside for details!

**It's all just data...until
you have the tools to
turn it into valuable
business intelligence!**

Sage Accpac Options and Industry Solutions give you all the tools you need to create insightful reports and make better, more timely business decisions.

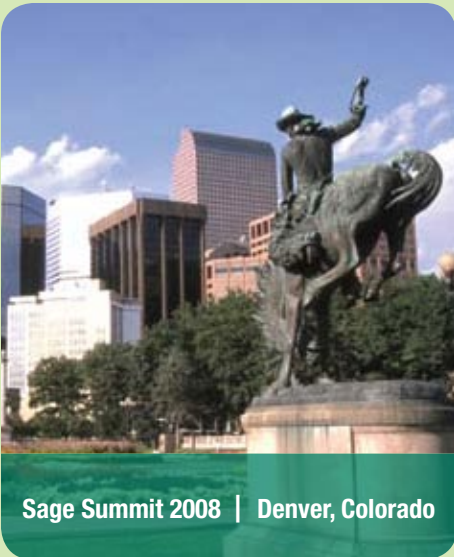
Options and Industry Solutions

Reporting and productivity solutions for Sage Accpac ERP.

Welcome to the Spring 2008 catalog.

Sage Accpac Options and Industry Solutions are designed to extend the value and performance of your existing Sage Accpac ERP Accounting applications. Enhance your system even more with innovative solutions from our third-party vendors. Order today and take advantage of tremendous savings! *See order form inside for details.*

Watch a Webcast to learn more about a product! Sign up at www.sagewebcast.com



Sage Summit 2008 | Denver, Colorado

Sage Summit: Where Sage Software Customers Connect

Sage Summit is the one and only Sage Software annual customer conference and trade show. It offers something for everyone—from new users to veterans. Learn about new and upcoming solutions, network with colleagues, and attend valuable educational workshops and speaker events.

Sage Summit Highlights:

- Educational breakouts and workshops
- Structured networking activities
- Roundtable discussions
- Trade show
- And much, much more

Sage Summit
November 17-20, 2008
Denver, Colorado
www.sagesummit.com



Order by
June 30, 2008, and
SAVE
up to
20%

Learn more about Sage Accpac Options and Sage Software end-to-end business management applications:

Call 1-800-416-1103

E-mail options.accpac@sage.com

Visit www.sageaccpac.com

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Options for Sage Accpac			
Reporting and Analytics			
GL	Financial Link Professional	Transform general ledger data into presentation-quality statements and reports.	10
OE	Uni Sales Analysis	Quickly pinpoint your best-selling products, most profitable customers, and top sales people.	5
Functionality Enhancements			
AR, IC, OE, PO	Productivity Suite	Gain better access to information with Uni Sales Analysis, AR Inquiry, and Ops Inquiry.	8
IC, OE, PO	Ops Inquiry	Use a single point of reference to see your operational data queries and analyses.	7
AP	Vendor Number Change	Easily change, combine, and copy vendor numbers while still maintaining historical transactions.	15
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IC	Item Number Change	Easily change, combine, and copy item numbers while still maintaining historical transactions.	15
IC	Lot Tracking	Manage lot numbers from receipt in Purchase Orders through to Order Entry shipments with full integration.	12
IC	Serialized Inventory	Manage serial numbers from receipt in Purchase Orders through to Order Entry shipments with full integration.	11
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Reporting and Analytics			
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Additional Solutions and Services		
ClientCare for Options	Provides software upgrades, service packs, telephone customer support, and more.	32
Sage Software University	Classroom and online courses covering a wide range of Sage Accpac modules and topics.	33
Sage Accpac ERP add-on modules	Expand your capabilities by adding integrated modules to your core Sage Accpac system. Choose from Return Materials Authorization, Project and Job Costing, and more.	34
End-to-end solutions for Sage Accpac	Manage your Web store, warehouse, workforce, customers, and more with maximum efficiency.	35

Industry Solutions			
Product	Company	Description	Page
eCommerce for Sage Accpac ERP powered by Iciniti	Iciniti Corporation	The full-featured, completely customizable eCommerce solution that integrates seamlessly with Sage Accpac ERP.	21
Stonefield Query	Stonefield Software Inc.	Easily generate reports and deliver information business data in minutes.	25
INDUSTRIOS	IndustriOS Software, Inc.	Manufacturing and distribution system offering MRP, production management, advanced scheduling, quoting, and product configuration that integrates seamlessly with Sage Accpac ERP.	17
Expense Reimbursement, Web Reporter	Norming Software	Access Sage Accpac ERP reports via a Web browser with Web Reporter – no need for Crystal Enterprise® or a Sage Accpac LanPak. Manage expense reporting, approval, and allocation across multiple entities with Expense Reimbursement.	29
Project Workforce Management	Tenrox	Workflow-driven time and expense tracking, cost and revenue accounting, workforce planning, project process management, and analytics.	30
ACCU-DART	Executive Concepts Inc.	Real-time radio-frequency inventory management solution designed to integrate directly with Sage Accpac ERP.	19
Budget Maestro	Centage	Extends Sage Accpac ERP systems with strategic and operational budgeting and forecasting capabilities. Provides actual-to-budget analyses, drilldown reporting, what-if scenarios, and integrated P&L, Balance Sheet, and Cash Flow reports.	22
doc-link	Altec Products, Inc.	Document management and workflow solutions that integrate seamlessly with Sage Accpac ERP to automate paper-intensive processes such as AP, AR, and Sales Order Processing.	20
DataSelf Business Intelligence	DataSelf Corp.	Easy-to-use Business Intelligence for mid-size organizations. Contains 550 report templates and KPIs, all suitable for non-tech users. Proven ROI.	27
Ez-Mobile	Modern Solutions	Mobile solutions for any company with sales people on the road or in remote offices. It's the fastest and easiest system you will use.	18
AccTech eWorkflow	AccTech Systems	AccTech eWorkflow features commitment accounting, record-level security, real-time budget control and maximum throughput and accuracy when distributing work or tasks.	24
AccTech Internal Requisitions	AccTech Systems	AccTech Internal Requisitions allows companies to issue or request stock to Internal Cost Centres. No more clearing or suspense accounts and streamlined reporting and maintenance.	23
Clarity	Paymate Software / AK Microsystems	Integrated payroll, HR, and time and attendance software for Sage Accpac ERP and Sage BusinessVision Accounting. An ideal cost-effective solution with a short implementation cycle.	19
HubKey ILXA	HubKey	Fully integrated hosted EDI and SharePoint solutions.	31
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Authorized Business Partner Program	professionals@work	Comprehensive solution that automates time and expense, project tracking, and billing processes.	28
Banyan Gateway	Banyan Commerce	Fully integrated and pre-configured to meet all EDI and RFID mandates with unlimited support. No software costs or annual maintenance costs.	20

Note:
 The Industry Solutions mentioned herein are provided by third-party vendors and have undergone a product review by Sage Software developers. Sage Software and its affiliates are in no way liable or responsible for claims made related to the products or services provided by third-party vendors. Sage Software does not warrant or guarantee the quality of third-party products or services. Please direct your inquiries regarding add-on product warranties to the appropriate third party vendor.

AR Inquiry

Make your AR collections process easier and optimize your cash flow.

Want to simplify and strengthen your collections activities and improve customer service? AR Inquiry can help. This valuable tool links to your Sage Accpac data and gives you everything you need to plan and conduct efficient, successful customer collections. If you don't need a full CRM system, you can even use AR Inquiry for contact management!

Accounts Receivable Management

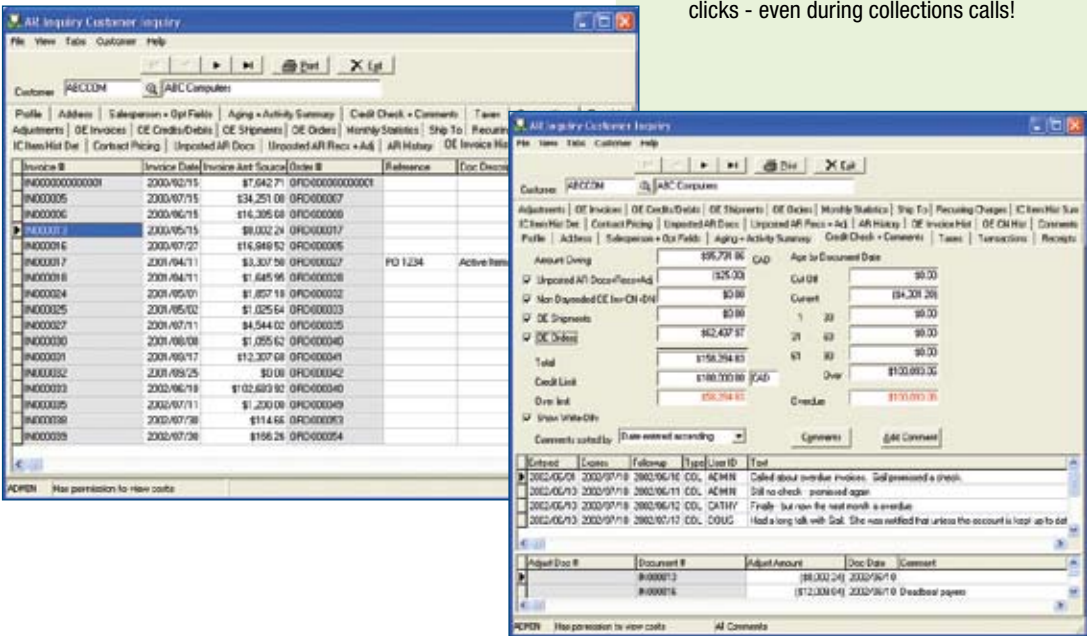
- Concentrate your efforts on clients who fit specific criteria that you define—such as days overdue, dollars over limit, call back date, and more—using the Customer Filter.
- Determine a single point of reference for all of your customer details through Customer Inquiry, and address customer questions during live calls.
- Find specific AR documents (such as an AR Invoice) based on the document number alone with the AR Document Inquiry. It's not necessary to know the customer number on the document—great for when you're in a hurry!

Contact Management

- Categorize your customer notes for specific purposes such as collections, administration, or sales, and view only those notes that apply to the function.
- Filter your view of customer notes to show one specific user, enabling you to focus solely on your tasks.
- Respond to customer queries faster with a customer-centric view of your Sage Accpac data.
- Gain access to more data than what you can see in Sage Accpac alone, and take advantage of a complete and detailed view for each customer.

Why you should use AR Inquiry

- Control receivables with remarkable agility and intelligence.
- Reinvest cash through your business faster with optimized collections.
- Manage contacts with the data in your Sage Accpac system.
- Resend customer invoices with a few simple clicks - even during collections calls!



AR Inquiry Credit Check screen.

Compatible with:

Sage Accpac ERP
AR Inquiry is also included in the Productivity Suite (see page 8).

To Order:

See order form insert for pricing.

Ops Inquiry

Use a single point of reference to see your operational data queries and analysis.

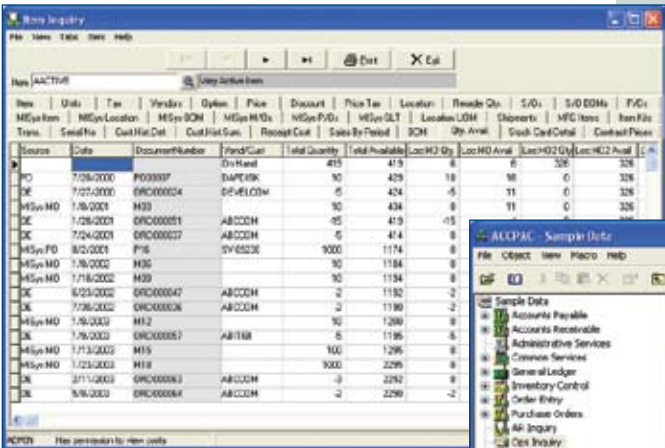
Ops Inquiry combines several powerful inquiry programs into simplified points of reference. This enables you to easily funnel information and generate reports from the operational data in your Sage Accpac Order Entry, Purchase Orders, and Inventory Control modules. With Ops Inquiry you can:

- Access item details from one convenient display using the versatile Item Inquiry application (sold separately).
- Avoid costly inventory shortages or overstocking.
- Target specific customers with effective item promotions by easily tracking sales activities.
- Easily monitor item purchase activity to ensure proper margins are maintained.
- Automatically display item availability and details from Live Desktop, combining the data from your Order Entry and Purchase Orders modules.
- Store and display pictures of inventory items.
- Uncover inventory item details quickly, without having to dig through your Sage Accpac data.

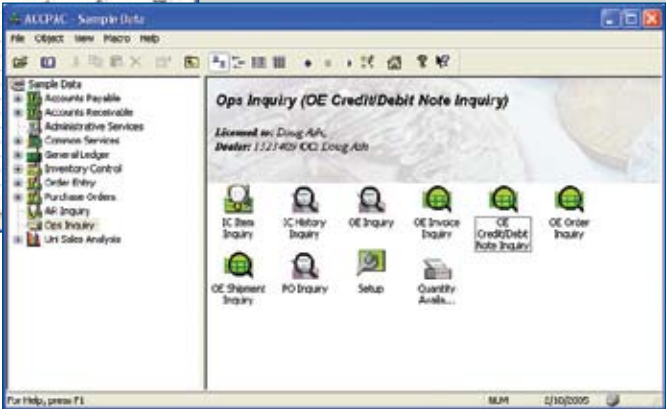
- Query the IC History file to quickly audit your transactions.
- Analyze your purchases with PO Inquiry to ensure that you are buying wisely.
- Query your open sales orders and quickly see at a glance if any orders are being held.
- Quickly browse the complete details of any OE Invoice, Order, OE Shipment, or Credit Note.
- View comprehensive inventory availability and get a detailed stock forecast, including quantity on hand, purchase orders with expected arrival dates, and sales orders with expected shipping dates.

Why you should use Ops Inquiry

- Improve customer service by making your current inventory items and future requirements viewable at a glance to customer-facing personnel.
- See all item details quickly, eliminating the need to search through Sage Accpac.
- Gain access to data in the Stock Card application (see page 15 for Stock Card description).



Quantity Available screen in Item Inquiry.



A full suite of operational inquiry products.

Compatible with:

Sage Accpac ERP
Ops Inquiry is also included in the Productivity Suite (see page 8).

To Order:

See order form insert for pricing.

Productivity Suite

Gain better access to information with Uni Sales Analysis, AR Inquiry, and Ops Inquiry.

The Productivity Suite is a combination of business intelligence tools that provide you with better access to information. Centralizing sales, operations, and account information on the Live Desktop enables you to more effectively manage the expectations of your customers by viewing inventory levels, customer credit status, and more—at a glance—even when you're on the phone. This solution comprises three powerful applications:

Uni Sales Analysis

Obtain insight quickly into your most profitable clients, your best-selling products, your top performing salespeople, and more. Build powerful queries that are accessible from the Live Desktop.

AR Inquiry

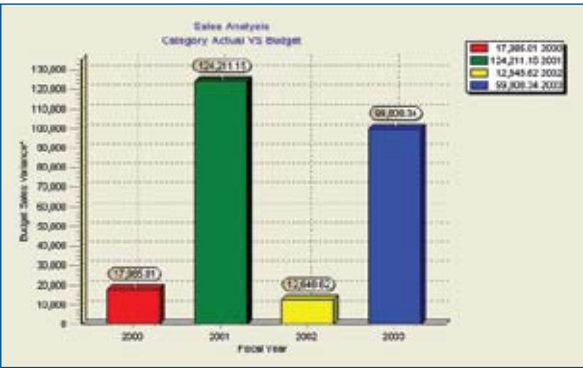
Simplify your AR collections and call processes, and accelerate cash reinvestments for your business. And, for businesses that don't require a full CRM system, you can perform contact management by linking AR Inquiry to the customer data in your Sage Accpac ERP software.

Ops Inquiry

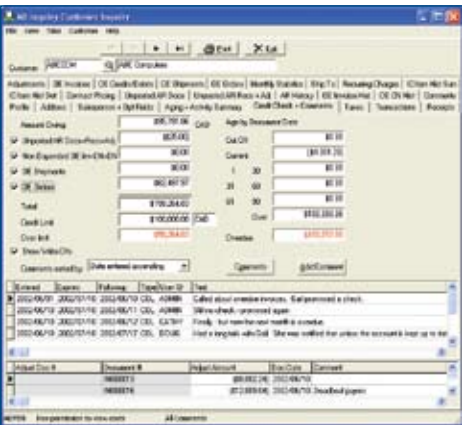
Ops Inquiry combines several powerful inquiry programs into simplified points of reference. This enables you to easily funnel information into the Live Desktop and generate reports from the operational data in your Sage Accpac Order Entry, Purchase Orders and Inventory Control modules.

Why you should use Productivity Suite

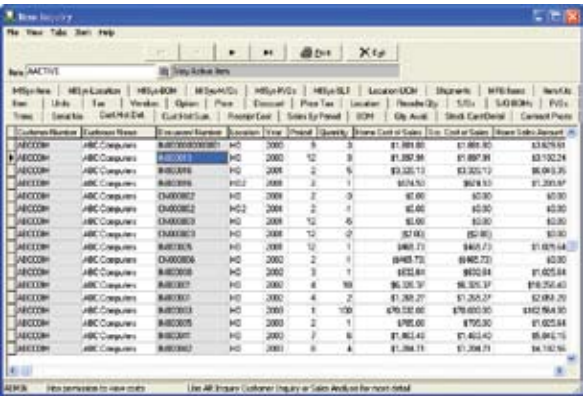
- Share data in real time between all three Productivity Suite applications and your Sage Accpac system using the Live Desktop feature.
- Consolidate your Sage Accpac data and sources for easy access.
- Save money and time by purchasing and installing three solutions as a suite rather than separately.



Uni Sales Analysis



AR Inquiry



Ops Inquiry

Compatible with:

Sage Accpac ERP
All three Productivity Suite solutions are also sold separately.
For details, see Uni Sales Analysis on page 5, AR Inquiry on page 6, and Ops Inquiry on page 7.

To Order:

See order form insert for pricing.

Alerts Server

Deliver the information needed in highly responsive, proactive, customer-focused organizations.

Alerts enhance communications from your company's back-office, front-office, and e-commerce systems by monitoring data fields for a significant activity. The Alerts Server, which comes with a pre-loaded Alerts Library, automatically communicates specified activities to appropriate customers, employees, or business partners. Alerts Libraries are included in the Sage Accpac System Manager or can be purchased as an optional product for Sage Accpac HRMS.

For you, that means automated processes that reduce delivery cycle time and accelerate revenue. For your customers, that means doing business with a company they can count on for efficient, reliable, and attentive service.

With the Alerts Library you can:

- Set up and monitor date- and time-sensitive events.
- Check the status of data, such as credit holds, inventory thresholds, sales ratios, urgency levels, and priority client transactions.
- Merge data into e-mail messages.
- Send data, files, and messages to the next person in the pipeline.

Why you should use Alerts Server

- “No programming required” approach automates business processes across the enterprise.
- Keep employees and business partners informed for better decision-making.
- Improve customer service and retention.
- Provide 24/7 response to changing business conditions.
- Customizable, off-the-shelf package that is easy to implement and easy to modify as your business requirements grow and change.
- Automated processes reduce delivery cycle time and accelerate revenue.
- Existing alerts can be modified and new ones can be created.

Sage Accpac Alerts Library

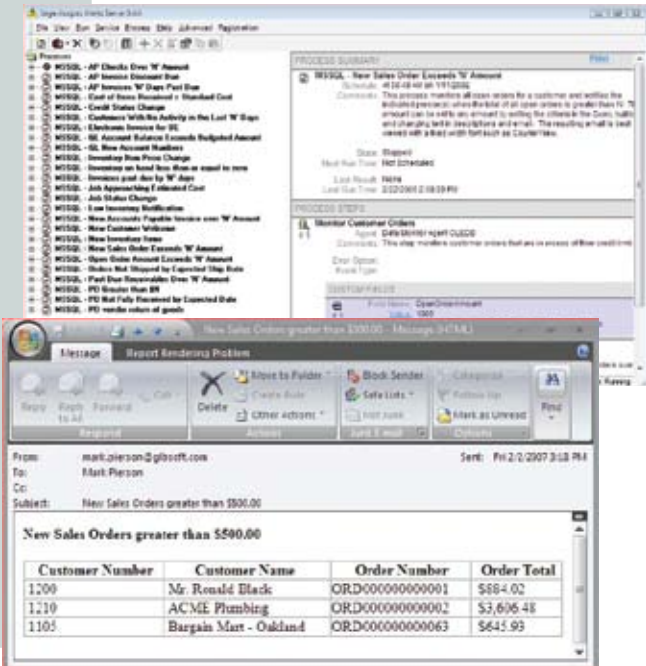
Your Sage Accpac System Manager comes with a trial set of five built-in alerts, including:

- New Customer Welcome
- Past Due Receivables over \$1,000
- GL Account Balance Exceeds Budgeted Amount

Purchase the Alerts Server, and you get 20 additional alerts, plus you can write your own. Additional alerts include:

- AR Credit Limit Change
- Low Inventory Notification
- Orders Not Shipped by Due Date
- Job Status Change
- PO Greater Than \$5,000
- And more

Alerts provide a voice to the data that is locked away in corporate database applications!



Compatible with:

Sage Accpac ERP
Sage Accpac HRMS

Note: The server connects with two databases. Additional database connections can be purchased separately.

To Order:

See order form insert for pricing.

Financial Link Professional

Generate complete financial reports without the use of a spreadsheet.

Financial Link Professional enables you to:

- Consolidate multiple companies.
- Print great-looking reports.
- Use templates for easy report design.
- Drill down to transaction-level detail (Sage Accpac).

Create reports in a variety of ways using Financial Link Professional:

- Select a template from a list of choices to instantly create statements using editable, user-defined account groups.
- Copy an existing statement from one of the many samples provided, and modify it to suit your reporting requirements.
- Custom-design your own statements.

Why you should use Financial Link Professional

- Drill down from financial statement to general ledger account to transaction detail in Sage Accpac.
- Create professional-looking financial reports.
- Easy-to-understand English names for database fields.
- Consolidate multiple databases into one report.
- Consolidate Sage Accpac and ACCPAC Plus companies on the same report.
- Generate reports throughout departments.
- Use as a stand-alone solution—no spreadsheet program required.
- Save formatted statements to Microsoft Excel®, Microsoft® Word, or HTML format.

All databases/Income Statement

	Account name	Cur ytd	Cur ytd-1
Test R1	Sample Company Limited		
Test R2	INCOME STATEMENT		
Test R3			
Test R4	For the five periods ended May 31, 2003	CURRENT PERIOD	YEAR TO DATE
Test R7			
Data R1	Revenue	\$ 2,149,755.43	\$ 10,924,026.96
Data R2	Cost of sales		
Total R1	Gross margin		
Test R5	General and Administrative expenses		
	6000 Accounting and legal fees		
	6020 Advertising		
	6080 Automotive		
	6100 Bad debts		
	6120 Commissions		
	6140 Delivery and distribution		
	6160 Amortization/Depreciation		
	6180 Donations		
	6200 Dues and subscriptions		
	6220 Employee benefit plan		
	6240 Employee benefits, direct		
	6260 Equipment lease or rent		
	6280 Insurance		
Data R3	6300 Interest, long term debt		
	6360 Licenses and permits		
	6380 Miscellaneous		
	6400 Moving		
	6500 Office supplies		

Templates

THE UNIVERSAL CORPORATION

SCHEDULE OF CAPITAL ASSETS AND ACCUMULATED DEPRECIATION

Asset Description	1995	1994
Capital assets, at cost		
Furniture and fixtures	5,047.66	4,421.32
Equipment	22,046.23	111,078.66
	\$ 27,093.89	\$ 115,500.00
Less accumulated depreciation:		
Acc. Dep. - Furniture	2,077.00	1,000.00
Acc. Dep. - Equipment	42,704.33	32,746.00
	\$ 44,781.33	\$ 33,746.00
Net capital assets:	\$ 12,312.56	\$ 81,754.00

Choose a template style

Professional Quality
Management Statements
Traditional Format
12 Month/or Segment Analysis
Accountant's Annuals
Financial ratios
Partnership Demo

Next

Cancel

Help

Compatible with:
Sage Accpac ERP

To Order:
See order form insert for pricing.

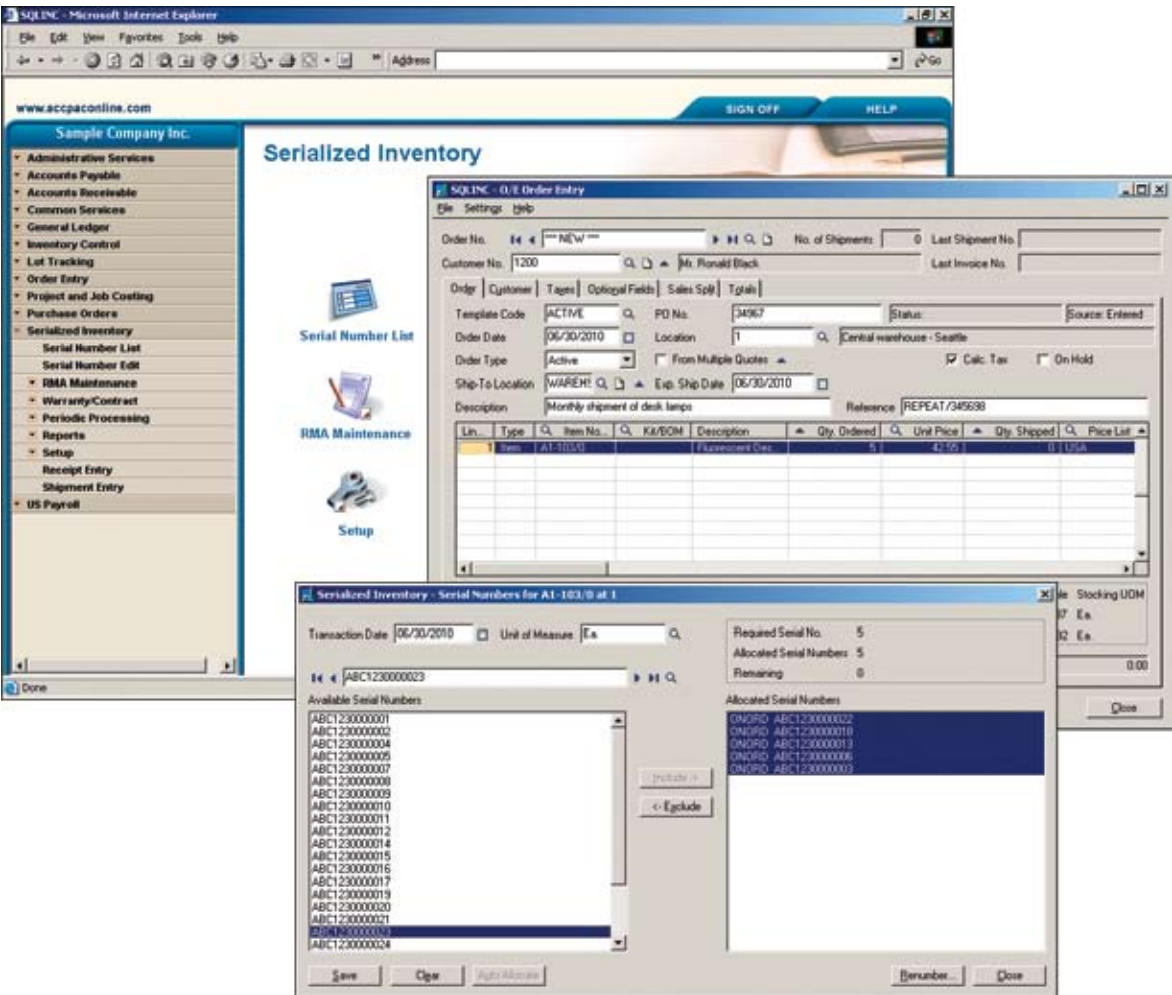
Serialized Inventory

Adds the power of serialized inventory management to your Inventory Control, Order Entry, and Purchase Orders modules.

This is the ideal solution for Sage Accpac customers using the Inventory Control, Order Entry, and Purchase Orders modules. With Serialized Inventory, you can track your serial numbers from Purchase Orders to Inventory Control to Order Entry and historical inquiry—with complete integration.

Serialized Inventory can automatically assign system-generated serial numbers to items not serialized at the time of receipt to help you keep better control of your stock. Serialized Inventory even allows you to track serial numbers using alternative units of measure.

- Full integration with Order Entry, Inventory Control, and Purchase Orders.
- Flexible allocation and generation of serial numbers during purchase order receipt and order entry, providing a single point of serial number entry/maintenance.
- Full transaction history.
- Comprehensive setup options for complete serialized inventory control.



Compatible with:
Sage Accpac ERP

To Order:
See order form insert for pricing.

Lot Tracking

Trace lots back to your vendors or down to your clients, making this otherwise time-consuming task a snap.

Industries as diverse as pharmaceuticals, food products, and plastics all require thorough inventory management—including the ability to determine at a moment's notice which vendor provided you with a product, and which customer took delivery of a specific batch.

Lot Tracking gives you the power and flexibility to comply with regulatory requirements and to provide better service to your customers and internal operations staff.

Lot Tracking helps you manage such important information as source, expiration date, lot, and batch quarantine, as well as additions and maintenance. It is the ideal addition for clients in industries where lot and expiration tracking are crucial.

- Full integration with Order Entry, Inventory Control, and Purchase Orders.
- Flexible allocation/generation of lot numbers during PO receipt and order entry.
- Full transaction history through your organization, including purchases and sales inquiry.
- Comprehensive setup options for complete lot inventory management.

Compatible with:

Sage Accpac ERP

To Order:

See order form insert for pricing.

EFT Direct Products*

A fast, powerful add-on that processes direct deposits for major banks, credit unions, and trusts in North America.

EFT Direct Payroll (U.S. and Canada)

This simple, fast, and powerful add-on allows you to process direct deposits for major banks, credit unions, and trust companies in Canada and the United States.

Available as:

EFT Direct Payroll (U.S.)

Supports all financial institutions using the standard ACH format.

EFT Direct Payroll (Canada)

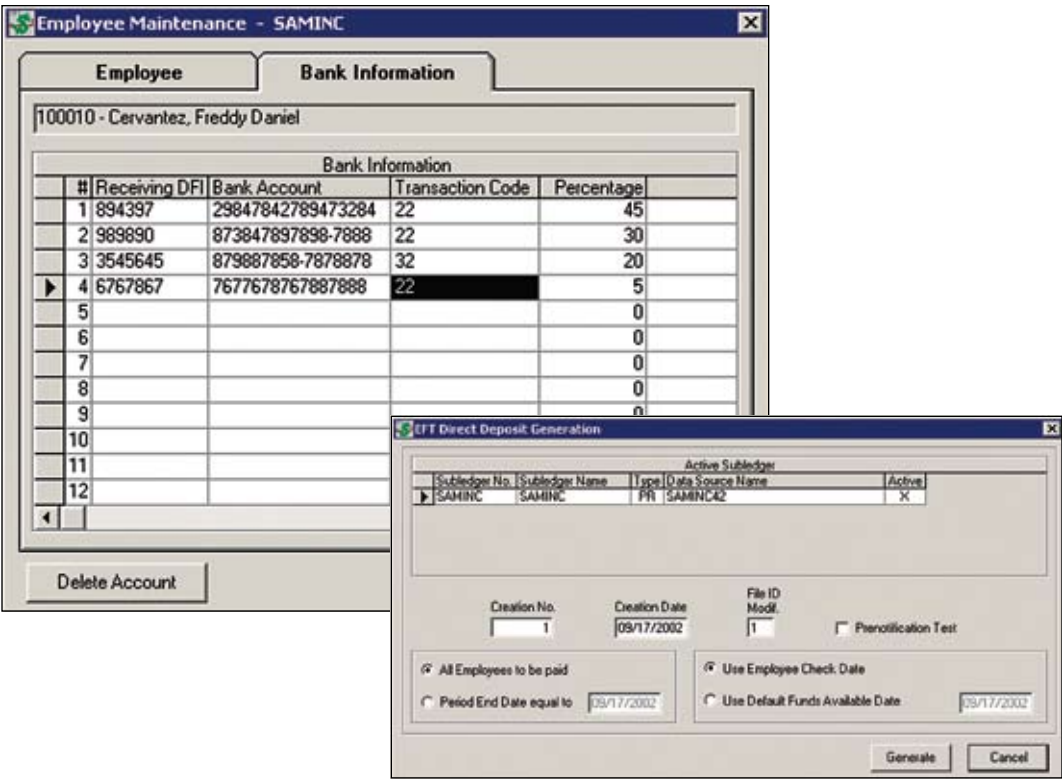
Supports transactions with CIBC, TD Canada Trust, Banque Nationale, Bank of Montreal, Caisse Desjardins, Royal Bank, Bank of Nova Scotia, Laurentian Bank, Alberta Treasury Branch, HSBC, and most major credit unions.

EFT Direct Receivables (U.S. and Canada)

Manage receivables with improved reliability by pre-authorizing amounts for withdrawal from specific clients. This solution provides accurate cash flow information and eliminates the need for statement reconciliation, printing, or mailing invoices.

EFT Direct Payables (U.S. and Canada)

Control when you want to release payments to suppliers using direct deposit. This tool eliminates the need to process, print, and mail individual payments.



*To use these products, you must have a modem and an EFT account set up with your financial institution.

Compatible with:
Sage Accpac ERP

To Order:
See order form insert for pricing.

Number Change Solutions

Modify your account codes and customer numbers quickly and easily.

Account Code Change and Customer Number Change

Account Code Change and Customer Number Change provide simple ways for you to quickly and easily change, combine, or copy your important business data. Efficiently replace outdated information with a few keystrokes to remain current with elements critical to your business. Account Code Change also includes the ability to modify segment delimiters and the account segment length.

Change account codes in:

- General Ledger
- Accounts Receivable
- Accounts Payable
- Inventory Control
- Order Entry
- Purchase Orders
- Common Services
- U.S./Canadian Payroll

Change customer numbers in:

- Accounts Receivable
- Inventory Control
- Purchase Orders
- Bank Services
- Tax Services
- Serialized Inventory
- Lot Tracking
- Sales Analysis
- Project and Job Costing

Why you should use Account Code Change and Customer Number Change:

- Ease system management by deleting, maintaining, and renumbering your GL account numbers and customer numbers.
- Import multiple changes, copy, and combine from one external file.
- Access multiple change features with the easy-to-use toolbar buttons.
- Use Change by Example to make multiple changes from one example entry.



Compatible with:
Sage Accpac ERP

To Order:
See order form insert for pricing.

Number Change Solutions

Change your item, contract, and vendor numbers quickly and easily.

Item Number Change and Vendor Number Change

Don't let old information slow you down. Increase your ability to quickly change, combine, or copy the numbers you need to run your business with only minimum effort. You'll boost accuracy and productivity while reducing man-hours and overhead.

Item numbers changed in:

- Inventory Control
- Order Entry
- Purchase Orders
- Serialized Inventory
- Lot Tracking
- Sales Analysis
- Multiple IC Item Numbers
- IC Item Transfer

Vendor numbers changed in:

- Accounts Payable
- Inventory Control
- Purchase Orders
- Tax Services
- Serialized Inventory
- Lot Tracking
- Project and Job Costing



Why you should use Item Number Change and Vendor Number Change

- Boost your accuracy by deleting, maintaining, and renumbering your inventory item numbers and vendor numbers.
- Import multiple changes, copy, and combine from one external file.
- Access multiple change features with the easy-to-use toolbar buttons.
- Use Change by Example to make multiple changes from one example entry.

Compatible with:
Sage Accpac ERP

To Order:
See order form insert for pricing.

Industry Solutions

Looking for even more great products to enhance your accounting system? You'll find a variety of solutions in this special Industry Solutions guide. Our extensive network of development partners offers software solutions designed to enhance and extend the functionality of your Sage Accpac ERP system. These independent software vendors create complementary products and utilities to meet your industry-specific business needs.

In this guide you will find a wide variety of third-party solutions, including fixed asset management, time and billing, service management, and much more. You will also find third-party add-on products that extend the functionality of specific Sage Accpac modules, such as the Inventory Control and Order Entry modules.

For more information about any of the third-party products listed in this guide, please contact the development partner directly.

To learn more about our full line of third-party products, please visit the Development Partner Solutions Directory at www.sageaccpac.com/dp



Your operations software really works!

INDUSTRIOS AND SAGE ACCPAC ERP

Combine the financial strength of Sage Accpac ERP with the manufacturing, distribution, and operational power of INDUSTRIOS and reap the benefits of a fully integrated system -- reduced processing costs, timely management information and better planning.

Let the INDUSTRIOS operations system handle all your business needs including:

- RMA
- Configuration and Quoting
- Customer Service
- Distribution
- Inventory Control and Costing
- Scheduling
- Material Planning
- Manufacturing

What our customer's have to say...

"Often times manufacturing developers have never worked in a manufacturing environment and don't think of the things we need. INDUSTRIOS has thought of everything we ever needed and even some things we hadn't."

Roxanne Morrissey, Controller, American Metal Products

"We have found, using data collected by INDUSTRIOS, that jobs we had traditionally thought were profitable weren't meeting time and material standards, while others were consistently exceeding our expectations. This knowledge has allowed us to be more competitive within our target markets."

Bryn Campbell, Vice President, Cam Tran Co. Ltd.

"Integration is key here, and Sales Order Fulfillment has allowed us to reduce our shipment error rate substantially while improving our overall shipping process. Customers are now given instantaneous information as to product availability when placing a new order or checking on an existing order."

Stanley Kiklica, Vice President of Operations, Computer Process Controls

Powerful, fully integrated software that meets all your operational and financial needs!

INDUSTRIOS

2150 Winston Park Drive, Suite 214 Oakville, ON L6H 5V1

Tel: 1.866.275.9028 Fax: 905.829.3349

www.industrios.com



Never easier.



EZ-Mobile Sales is an innovative solution supporting companies improve the processing of mobile orders at any time, any place. Reduce overhead, minimize errors, increase sales and enhance accuracy and efficiency via Wireless, Intranet, or Internet connection.

EZ-Mobile Sales is the best technology and investment you can make in your business today.



FEATURES:

■ EZ-Order Entry Screen [Fast, Powerful, and Easy to Use]

- Fastest, most efficient, and easiest finder in the market
- Order entry and finder all in one screen
- View quantity on hand, and show sale items in red
- Item kitting independent of Accpac
- Manage deliveries by sales teams
- Recall standing orders
- Process and view backorders by customer or by salesperson
- Quotation Screen
- Add backorder items or delivery information to the order
- Process returns while on the road
- Ability to make Billing and Shipping the same address
- Take credit card information while on the road
- View client balances
- Find items by any category, segment or item number
- Find items by key word or words, modify search by Exact, And , Or
- Double-click item to ADD container
- Goal setting by sales representative by month or category
- Order tracking = Team Sales

■ EZ-Credit Note Screen [Manage Credit Note on the Road]

- Track all purchases by item
- Simply find any item purchased on all invoices
- Return an individual item or total invoice
- Calculates restocking automatically by date

■ Administrative Menu [Manage Users and Setup Connections]

- User password
- Switch categories on or off by sales person
- Live connection to home office
- To the minute updated information
- Calendar workdays and daily call schedule

■ Print Any Report [To the Minute Reporting]

- Invoice, order, statement
- Order history, invoice history, and item information
- Many others...

■ EZ-Look Up [View Vital Information in AR, OE, and IC]

- AR - View client balance & information
- OE - View Orders, invoices, credit notes & sales information
- IC - View Item Information

- Compatible with Sage ACCPAC ERP 5.3, 5.4



sage
software
Development Partner

EZ Mobile was engineered with your business in mind. The software grows as your sales excel whether you are selling individually or you have a multinational salesperson team. EZ-Mobile will increase sales by reducing order time and tracking all customer history. Sales calls will prove more efficient by having vital information that is fast and easy to find. Take your business to the next level and life will never be the same.

Entering orders has never been easier. EZ-Mobile is 90% faster than the conventional sequence of entering orders. EZ-Mobile has mastered a unique way of allowing you to find items while inputting the item code, description, category or segment. Save your sales team valuable time and frustration by using the quickest order entry interface the industry has seen. Think of the time and money your sales team will save by having valuable information at their finger tips.

Give your sales force the freedom and ability to use and relay vital information to their clients anytime, anywhere. Send or Receive orders and client information 3 unique ways or update client sales information from anywhere you can acquire a wireless data connection. Even while on the road! Where there is an internet connection, intranet connection, or cellular signal, EZ-Mobile is your personal innovative sales solution.

OTHER GREAT INNOVATIONS FROM MODERN SOLUTIONS:



- EZ-ORDER ENTRY
- EZ-NOTES
- EZ-CREDIT NOTE READER



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Cost-effective solution that interfaces/integrates with Sage Accpac ERP, Sage BusinessVision Accounting, Sage MAS 90 ERP and Sage MAS 200 ERP

- ▶ Integration for G/L, project and job cost, and bank services
- ▶ Robust reporting and integration tools
- ▶ State-of-the-art technology
- ▶ Full suite of professional services
- ▶ Tax Forms for the U.S. (Federal, State and Local) and Canada (T4, T4A, ROE)

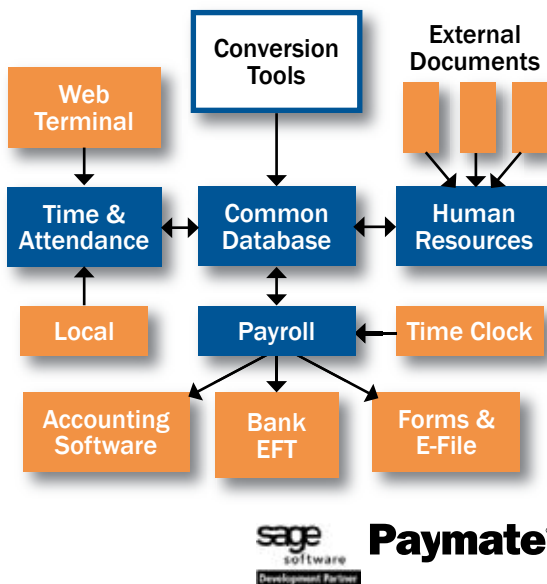
Clarity Human Resource

- ▶ Supports employee benefit plan information
- ▶ Tracks performance reviews
- ▶ Administers detailed absence and entitlement info for vacation pay, sick pay, etc.
- ▶ Offers over 50 HR reports and graphs, available in hundreds of combinations
- ▶ Web-based employee self service

Clarity Time & Attendance

- ▶ Accepts input through Web terminal or local host
- ▶ Allows any designated person to enter employee time
- ▶ Allows for approval before processing
- ▶ Supports job cost and expense entries

For more information visit www.paymatesoftware.com
or phone 1-866-PAYMATE

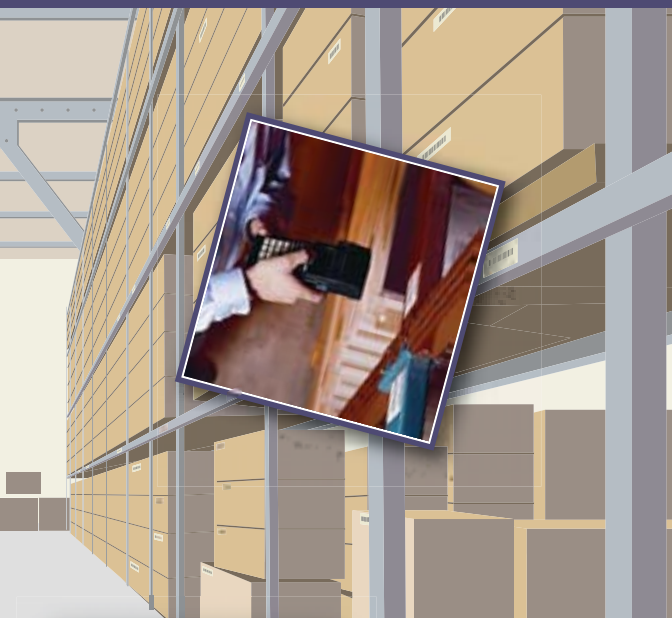


Payroll only solutions (Paymate Acclaim and Platinum) also available.



ACCU-DART

INVENTORY MANAGEMENT SOLUTIONS



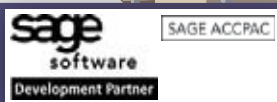
The Modular Real-Time Radio Frequency Solution!

ACCU-DART is a real-time warehouse and inventory management solution designed to integrate directly with Sage Accpac. Using radio-frequency scanners, it allows the warehouse staff to instantly update the accounting system, ensuring that all users throughout the organization have the most up-to-the-minute information.

ACCU-DART is 100% Modular - start with as little as one R/F user and R/F function. Add more functions and users "a la carte" as needed.

Posting happens in REAL-TIME. No data synchronization or additional steps are required!

Ship the right goods to the right customer, the first time!



www.accu-dart.com

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ASN labels, printers
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QR, JIT and VMI support
3PL warehouse support

RFID & Sage Accpac ERP

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for Wal-Mart, Target and DOD
mandates for \$5000 USD.
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*Free VAN migration and guaranteed
savings of 25%**

**some conditions apply*

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- ✓ Increase accounting department productivity up to 40%
- ✓ Reduce filing, faxing, searching and copying costs
- ✓ Realize an ROI in nine months or less

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800-997-9921 ext. 1255

www.altec-inc.com





Thomas Yeung
IT Manager, Rainbow Sandals

**"Iciniti took us from the Dark Ages
to having an online ordering system
that knocks our customers' socks off"**

Rainbow Sandals needed a web-store that would automatically process credit card transactions, update their inventory database, and feed customer-keyed info directly into Sage Accpac ERP. They got so much more.

Not only has Rainbow saved money by eliminating thousands of hours of data entry, their streamlined process is winning praise from customers. "Your online ordering process makes my life a lot easier – the site design is fantastic."

Iciniti is the only solution for integrating e-commerce and accounting processes that is approved by Sage Software. Iciniti is the choice of business leaders committed to increasing sales and customer satisfaction, while reducing overall operating expenses.

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new web-stores
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Automate 
credit card handling
ICINITI CREDIT CARD™

Integrate 
your web-store
with accounting
ICINITI ORDER READER™



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FINANCIAL
MANAGEMENT

CUSTOMER
MANAGEMENT

PEOPLE
MANAGEMENT

Sage Software helps Steve Kuijt, General Manager of Island Lake Resort in British Columbia, see his unique Catskiing business clearly from every angle. Sage Accpac ERP software allows Steve the flexibility to manage everything from his daily operations to his clients' most unusual requests. It's just one of the many end-to-end solutions we offer small to medium-sized Canadian

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90% of spreadsheet budgeting results in errors*

When will it happen to you?

Make spreadsheet pain a thing of the past with Budget Maestro, budgeting and forecasting software with **direct integration to Sage Accpac ERP:**

- Eliminates spreadsheet errors
- Supports complex modeling
- Compares actual to budget to forecast
- Integrates P&L, Balance Sheet & Cash Flow
- Implements in hours, no drain on IT
- Genuinely affordable



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by Centage

* 2001 PwC study

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SOLUTIONS

businesses. From Sage Accpac to Simply Accounting by Sage, we have a range of accounting, CRM, and e-commerce solutions designed to grow with your company. We also offer expert consultation, training and support. To see how Sage Software can give your business a lift, visit sage360.com/accpac



AccTech Internal Requisitions

For the automation of expense allocation for stock items issued to departments or cost centers

AccTech Internal Requisitions allows organizations with internal stores to automate the expense allocation of stock items to departments or cost centers. With an intuitive user interface, it is possible to configure substitutions by cost center and/or stock category for expense allocation. Transactions are processed through 'Inventory Control Shipment,' making the dependency on other modules obsolete.

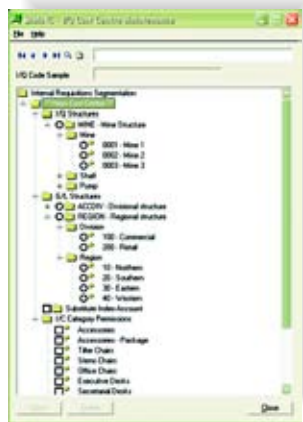
Advantages:

- Cost centre segmentation with validation
- No Accounts Receivable or Order Entry dependency
- User Security

- Validation of GL expense account prior to shipment
- Various substitution rules
- Detailed analysis reporting
- Costing as per IC Setup
- Back Order management

Developed in
Sage Accpac ERP SDK

Can be deployed on any
database platform



Internal Requisition Cost Center Maintenance and Configuration



Tel: +27 12 663 2474
Email: workflow@acctech.biz
www.acctechworkflow.biz



AccTech eWorkflow

Map and control any business process within an organization with full integration to all Sage Accpac ERP modules.

An automated workflow is important within an organization to ensure maximum throughput and accuracy when distributing work or tasks. It improves processes, lowers manual interventions, eliminates misplaced work, reduces delays, and increases operational efficiencies.

AccTech eWorkflow provides the tools for you to monitor and control these business processes, and bridges the gap between the back office and the operations sides of the business. This allows for transparency and helps enforce business policies. It also ensures that documents that move from one department to another are safely tracked.

AccTech eWorkflow Module Selection:

Procurement:

AccTech eWorkflow helps you to determine the true total cost of ownership (TCO), of supply relationships, products, and entire supply chains. It allows you to address hidden costs incurred by inferior quality materials, late deliveries, stock-outs, purchase price variances (PPV) and other non-conformance issues.

Internal Issues Orders:

The Internal Issues Module authorizes internal orders placed by cost centers or internal staff. Record-level security enables you to define who can see which Cost Centers and stock items. The

Internal Issues workflow process enables authorized users to also see budgets, commitments, and actuals, and to compare them against the department's expense account.

Accounts Payable Reconciliation:

With AccTech eWorkflow's AP Recon you can take full control of the reconciliation and payment processes. Its Quick Reconciliation features and advanced payment management will give you more flexibility, better control and help you speed up the process of paying suppliers. AP Recon is built into the eWorkflow framework, allowing you to manage your own business processes and provide better security measures.

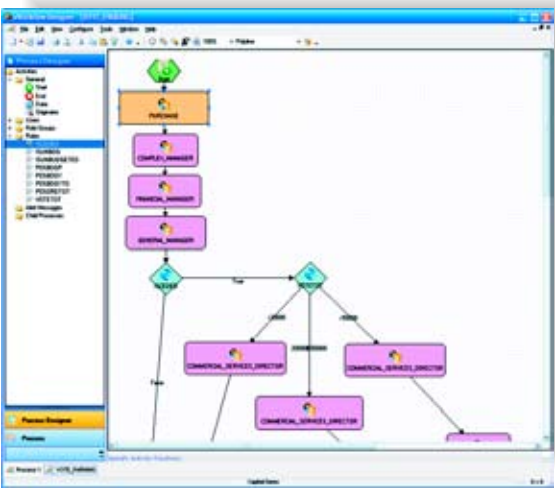
Other modules include:

- AP Payments
- PO Receipts
- GL Budgets

Industry-Leading Workflow

AccTech eWorkflow has been deployed with great success in the following industries:

- **Government**
- **Mining**
- **Hotel and Leisure**
- **Banking and Finance**
- **Many more...**



eWorkflow Process Designer

A screenshot of the 'AccTech eWorkflow' application showing a 'Request for Quote' screen. The screen displays a table with columns for 'Item', 'Description', 'Quantity', 'Unit Price', 'Total Price', 'Currency', and 'Status'. The table contains several rows of data. Below the table, there is a section for 'Functional Currency Quote Analysis' with columns for 'Currency', 'Rate', 'Date', and 'Status'. The interface includes a top navigation bar with 'AccTech' and 'eWorkflow' logos, and a left sidebar with various menu items.

Request for Quote with functional currency quote analysis

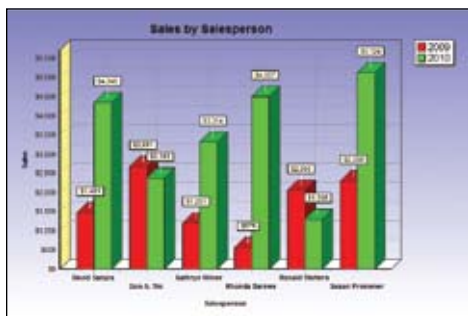
Stonefield Query

Easily generate the reports you need to run your business

With Stonefield Query

(formerly ACCPAC Query), you can:

- Generate informative reports without having complex reporting skills
- Create professional-looking charts and graphs
- Easily report on optional fields
- Export data to Microsoft® Excel®, Word, PDF... any format you can think of
- Create mailing, product, or barcode labels
- Schedule reports to run at night or weekends
- Select from a full suite of predefined reports
- View full descriptions for all fields and tables
- Report on multiple companies in a single report
- Drilldown to see details
- Analyze your data using cross-tab reports



Create this sales chart with just a few mouse clicks

Salesperson	2009	2010
David Sanders	\$15,000	\$25,000
Jack B. The	\$10,000	\$12,000
Anthony Moore	\$18,000	\$22,000
Michael Sanders	\$20,000	\$28,000
Susan Peterson	\$22,000	\$30,000
Total	\$85,000	\$117,000

See sales by salesperson and month with cross-tab reports

"Stonefield Query has a great user interface, it's straight-forward, easy to use, and accesses information quickly. It offers users a lot more options to extract information."

—Syed Ali

Cyberquest Solutions

Why you should use Stonefield Query

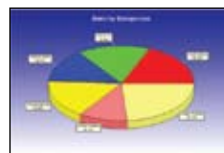
- Make report writing a snap with user-friendly design for even the most inexperienced user
- Create elegant, persuasive, and easy-to-read reports in six easy steps with the report wizard
- Set up reports in minutes and allow control of the sort order, filter conditions, and output
- Define different levels of user access for reports with custom security settings



Use the Advanced Report Designer to create professional-looking reports

Customer Name	Address	Sales Amount
ABC Company	123 Main St	\$12,345
DEF Company	456 Main St	\$9,876
GHI Company	789 Main St	\$8,765
JKL Company	101 Main St	\$7,654
MNO Company	202 Main St	\$6,543
PQR Company	303 Main St	\$5,432
STU Company	404 Main St	\$4,321
VWX Company	505 Main St	\$3,210
YZA Company	606 Main St	\$2,109
BCD Company	707 Main St	\$1,098
EFG Company	808 Main St	\$987
HIJ Company	909 Main St	\$876
KLM Company	1010 Main St	\$765
NOP Company	1111 Main St	\$654
QRS Company	1212 Main St	\$543
TUV Company	1313 Main St	\$432
WXY Company	1414 Main St	\$321
ZAB Company	1515 Main St	\$210
ABC Company	1616 Main St	\$109
DEF Company	1717 Main St	\$98
GHI Company	1818 Main St	\$87
JKL Company	1919 Main St	\$76
MNO Company	2020 Main St	\$65
PQR Company	2121 Main St	\$54
STU Company	2222 Main St	\$43
VWX Company	2323 Main St	\$32
YZA Company	2424 Main St	\$21
BCD Company	2525 Main St	\$10
EFG Company	2626 Main St	\$9
HIJ Company	2727 Main St	\$8
KLM Company	2828 Main St	\$7
NOP Company	2929 Main St	\$6
QRS Company	3030 Main St	\$5
TUV Company	3131 Main St	\$4
WXY Company	3232 Main St	\$3
ZAB Company	3333 Main St	\$2
ABC Company	3434 Main St	\$1

Finding out who your top customers are is a snap with Stonefield Query



It took less than one minute to create this pie chart

Compatible with:

- Sage Accpac ERP
- Sage Pro ERP
- Sage BusinessVision
- Simply Accounting by Sage
- Peachtree by Sage
- Sage SalesLogix
- Sage Timberline Office
- ACT! by Sage

To Order:

Contact your Sage Software
Authorized Business Partner
or call 1-800-563-1119

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sales@stonefieldquery.com



PAYTELLIGENCE

ERP PAYMENT PROCESSING

INTEGRATED CREDIT CARD PROCESSING

Designed Specifically for Sage Accpac ERP

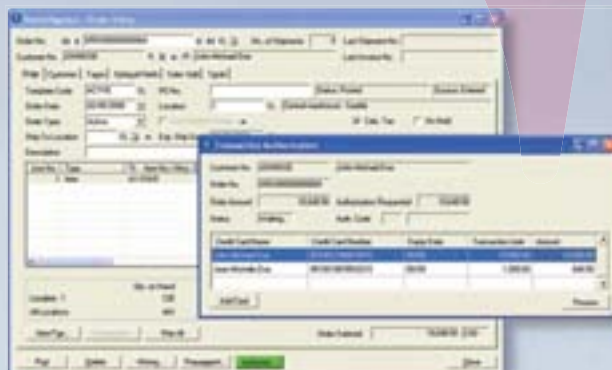
Powered by North49, the Paytelligence ERP Payment Processing Module seamlessly integrates into your Sage Accpac ERP system, saving your company time, money, and man-hours.

Seamless integration means you'll never know you are using an add-on module within your software system. It also means that with our intuitive navigation you'll never have to open unnecessary windows, screens, applications or leave Order Entry or Accounts Receivable to process simple credit card transactions.

Feature-Rich Payments Module Offers:

- Full encryption and protection of credit card data
- Color-coded indicators tell you the status at a glance
- The ability to automatically post EOD transactions to AR
- The ability to charge open invoices to credit cards
- Built-in auto-alerts for expiring credit cards
- Easy bank services reconciliation

[More features at Paytelligence.com](http://Paytelligence.com)



With Paytelligence real-time synchronization, you can accept and process all major credit cards and e-checks directly from your inventory control, accounts receivable or order entry modules, whether you're taking orders from your customers over the phone or through your automated e-commerce Web store.



Web Store / E-commerce Features:

- Built-in credit card and e-check acceptance
- Integrated and synchronized to Accpac ERP
- Integrated merchant account, gateway, cart
- Website hosting and development available

[More features at Paytelligence.com](http://Paytelligence.com)



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Create your own reports faster than you can eat a donut!



A reporting solution with proven ROI for business people
Reveals critical trends with over 500 reports predefined
Runs reports in seconds
Point-and-click data warehouse and OLAP cubes

Two examples of how DataSelf BI reveals commonly-missed critical business trends:



Improve profitability by monitoring best & worst performers. Analyze business areas to see at a glance which ones are leading and which ones are lagging. You can analyze groups (such as customers or products) by any metric (such as sales or expenses).

Moving Averages

	Avg. Past 180 Days	Avg. Past 60 Days
Ascending, Inc.	↑\$33,870.85	↑\$87,959.67
KeyChain Distr.	↓\$61,816.88	↑\$99,801.94
Yellow Park Ltd.	↑\$37,143.36	↑\$68,289.22
Nova Distr., Inc.	↓\$53,658.28	↑\$62,186.45
Avitar, Inc.	↑\$90,634.20	↓\$83,140.09
Vulcan Distr.	↓\$64,816.88	↓\$47,958.46
Cage Warehouse	↑\$71,146.52	↓\$35,754.11
Kross & Kross	↑\$46,983.57	↓\$5,957.96

Moving averages reveal important trends. See the customers with the largest growth or decline in average sales over any period (past 60 days shown here). Use moving averages to smooth out spikes to see the actual trajectory of any business initiative.

Please visit our video demonstration page at www.dataself.com

DataSelf Corporation
111 N. Market St. 6th Floor, San Jose, CA 95113
408-351-3516, sales@dataself.com, www.dataself.com

Do your clients remember having lunch hours, not lunch minutes?



Help your clients find the time.

Your clients rely on you to provide them with solutions to save time and allow them to focus on more important activities to grow their business. When their business is built on hours billed, it makes sense to limit the non-billable time that doesn't generate revenue. We understand. That's why we offer professionals@work, an easy to use application that automates key business functions by accurately tracking time, expenses and projects by client, leading to increased revenue for billable hours.

The Authorized Business Partner Program offers you the ability to refer professionals@work to your clients while providing you with a valuable revenue opportunity.

Bon appetit.

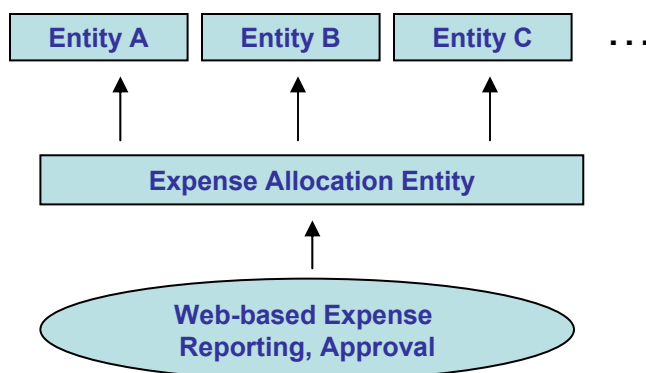
1-800-820-0161 www.adp.ca/partner



professionals@work is a trademark of Automatic Data Processing Inc.

Are you managing expense reporting, approval and allocation across multiple entities ?

Norming Expense Reimbursement 5.4 integrates with the Norming eTimesheet 5.4 expense module to get the job done.



With Norming Expense Reimbursement 5.4 You Can:

1. Create GL transactions for destination entity to allocate expense.
2. Create AP Invoices for originator entity to handle liability and payment.

With the Norming eTimesheet Expense Module You Can:

1. Enable remote employees to submit expense reports via a Web browser.
2. Approve or reject employee expense reports via a Web browser.
3. Post the approved expense to Norming Expense Reimbursement for allocation across entities.

**Can you access Sage Accpac reports without a Sage Accpac LanPak ?
Can you deploy Sage Accpac reports on the Web without Crystal Enterprise™ or Crystal Reports Server™ ?**

Yes you can, with Norming Web Reporter !

Highlights of Norming Web Reporter

1. **Developed using Sage Accpac SDK and JAVA Technology.**
2. **Bundles the Crystal Reports 10.0 JAVA Runtime component.**
3. **Compatible with IE and Firefox browsers.**
4. **Delivers Sage Accpac reports via a Web browser - no need for a LanPak!**
5. **Allow you to add custom reports for particular users.**
6. **Customizable user interface for custom reports.**



What's the Secret to Global Visibility Across Projects, Resources and Financials?

The Secret's Out!

With its out-of-the-box integration to Sage Accpac ERP, Tenrox makes it possible to manage today's decentralized project workforce in real-time.

Capture Every Detail and See the Big Picture with Tenrox.

Tenrox Project Workforce Management allows users to streamline project management, optimize resource utilization and precisely account for costs and revenue across projects and your workforce.

This modular solution replaces spreadsheets and internally developed systems to combine project/workforce management and financials for total, global visibility.



Visit www.tenrox.com/accpac to see a quick Flash demo of Tenrox software.





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ClientCare

Reliable service and support that's right for you.

At Sage Software, we take pride in providing our customers with a wide choice of world-class support and service plans. Our ClientCare offerings detailed here cover both Sage Accpac ERP and Sage Accpac Options products.

Software Assurance

Maximize your software investment by keeping that software up to date—effortlessly and cost-effectively. The Software Assurance plan includes free software version upgrades and access to the Knowledge Base, a technical reference library, as well as online account access and a quarterly e-newsletter.

Priority Software Support

Get the security, confidence, and peace of mind that come from knowing that whenever you need help, you've got someone to call. Priority Software Support supplements the on-site support you receive from your business partner and includes one year of unlimited toll-free calls to a customer support line for troubleshooting and problem resolution on most technical cases. If you wish to purchase this plan, you must also maintain Software Assurance for the products you choose to cover.

Payroll Update Plan

The Payroll Update Plan (PUP) is crucial for customers who need assurance that their payroll system is in compliance with state/provincial and federal payroll tax changes. Our payroll tax updates and magnetic media software help ensure that your business can handle the critical tasks of processing payroll tax withholding and reporting quickly, accurately, and easily—for a fraction of the cost of manual payroll tax calculations or an outside payroll service.

Terms and Conditions:

- Priority Software Support coverage must be purchased for all products in a family. For example, if you have Sage Accpac and Sage Accpac Insight, you must either purchase coverage for both products, or neither.
- You must maintain Software Assurance coverage at 18% of the SRP to be eligible to add Priority Software Support.
- Fees are non-refundable.
- Fees are per installation.
- Source code-modified products are not eligible for Priority Software Support coverage. For specific policy details, please review our customer support policy on the Sage Accpac Web site: www.sageaccpac.com/support



Program specifications and requirements are subject to change without notice.

Information contained in this document supersedes any previously published information about these products and services.

One year of Software Assurance is required on full-product purchases.

Sage Software University

The better you know your software, the more efficient and productive you will be at your job. Sage Software University helps you achieve these objectives with a diverse array of courses and training types that match your needs and will help take your knowledge to the next level.

Sage Software University Training Types

Not everyone learns the same way. That's why we offer five different training types to match your preference.

Classroom

Participate in classroom training throughout North America.

Attend in-depth classroom training on all core modules: System Manager, General Ledger, Accounts Payable, Accounts Receivable, Order Entry, Inventory Control, Purchase Order, and Payroll.

Realtime

Enroll in live online courses scheduled for specific dates and times.

Sage Software University offers a wide variety of Realtime sessions, including All Core Modules, System Manager Data & Transactions, Setting Up & Using Optional Fields, Beginner to Intermediate Crystal Reports®, and much more.

Lunch & Learn

Attend live, one-hour, mid-day courses online.

Over 50 different Lunch & Learn courses are available, including Bank Reconciliation, Year-End Procedures for GL, AR, and AP, General Ledger for Power Users, How to Create POs Automatically, Advanced Troubleshooting Techniques, and much more.

Anytime Interactive

View prerecorded online courses any time.

Anytime Interactive courses offer the flexibility to attend training at whatever time of day works best for you.

Anytime Learning Subscriptions

For just one affordable price, you can train your entire staff.

With a Sage Software University Subscription, you can train your staff in the convenience of your own office—any time of day. We offer two types of subscriptions: One for organizations with five or fewer employees and one for organizations with six or more employees. In the latter case, we offer an unlimited user license so that all users can have access to the training.

All Sage Software University courses are created by Sage Software Certified Consultants and are taught by Sage Software Certified Trainers.

www.sageu.com/accpac



Sage Accpac ERP

Add-on Modules

Take advantage of a diverse array of fully integrated modules that enhance the core functionality of your Sage Accpac ERP system.

Financial Management

Multicurrency

The Multicurrency module delivers sophisticated multi-currency accounting management and the ability to process transactions in any number of currencies, so that your business can effectively manage currency balances, execute accounting transactions, create reports, and much more.

Intercompany Transactions

With the Intercompany Transactions module, you can enter General Ledger and Accounts Payable transactions that affect more than one company by automatically distributing transactions across two or more companies.

Reporting & Analysis

Transaction Analysis and Optional Field Creator

The Transaction Analysis and Optional Field Creator module provides complete support for unlimited optional fields throughout all Sage Accpac applications, enabling you to customize Sage Accpac and provide comprehensive reporting and analysis capabilities across your entire accounting system.

Sales Management

National Accounts Management

National Accounts Management enables you to process single payments from a customer's head office and apply them to the subsidiary accounts.

Inventory Management

Return Materials Authorization (RMA)

RMA seamlessly integrates with your Sage Accpac accounting system to deliver expert tracking of your products through the entire life of the sales process—from purchase order through shipping and back to inventory (when applicable).



Sage Accpac

- 100 ERP
- 200 ERP
- 500 ERP

Modules

- System Manager
- General Ledger
- Accounts Receivable
- Accounts Payable
- Payroll (U.S. and Canadian)
- Inventory Control
- Order Entry
- Purchase Orders
- Project and Job Costing
- Multicurrency
- Transaction Analysis and Optional Field Creator
- National Accounts Management
- GL Consolidations
- Intercompany Transactions
- Return Materials Authorization (RMA)

Project Management

Project and Job Costing

The Project and Job Costing module provides an effective solution for project managers in construction, job service, and other professional industries that require a time-and-material system. This solution makes the estimating, tracking, costing, and billing of projects easy and manageable—simplifying cost control and planning.

**Show me a business
that can spin information into action...**



...And I'll show you a business with 360° of end-to-end

Sage Accpac ERP works with a whole suite of end-to-end business solutions easily. Processes run smoothly. And decisions are swifter, smarter. Is it?

Web Store Management

eCommerce for Sage Accpac ERP

Easily create your online store with complete real-time integration to Sage Accpac ERP.

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